AUTHOR AGREEMENT

This Agreement is dated as of the date set forth below and is provided by
(the "Author") to the Institute for Supply Management, Inc. ™ ("ISM") in connection with the acceptance of
Author's article to ISM entitled

(the "Work") for electronic publication in The Proceedings for the North American Research Symposium on
Purchasing and Supply Chain Management ("Collective Work"). With the understanding and agreement that
ISM will rely on this Agreement, the Author represents, warrants and agrees as follows:

Ownership of Work. The Collective Work will be and shall remain the property of ISM, its successors and
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ownership of the individual Author's Work remains with the Author see the rights set forth in the next
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permissions as described below) and no part of it will have been previously published, except such part
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obligation to publish the Work if ISM determines, in its sole discretion, that it is unsuitable for publication. In
the event that ISM publishes the Work, however, Author will receive a full and prominent credit. ISM has the
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************** “Author Agreement – Signed Agreement Required From Each Author” **************

**Agreed by:**

Author

_____________________________

PRINT NAME

_____________________________

Signature

_____________________________

Date

Institute for Supply Management, Inc. ™

By ________________________________

_____________________________

Signature

_____________________________

Date

**Please complete and return to:**

Valerie Gryniewicz
Manager, Education
Institute for Supply Management™
2055 E. Centennial Circle
Tempe, AZ 85284-1898
PHONE: 800-888-6276, Ext. 3090
ISM FAX: 1-480-752-7890
EMAIL: NARTS@ism.ws