

Outcomes Matter. Mastery Model[®] Can Help.

The Mastery Model is a comprehensive set of competency-based standards for high-performing supply management practitioners worldwide. It is comprised of 16 core competencies and more than 70 sub-competencies.

ISM Mastery Model[®] Competencies

Business Acumen & Leadership	Negotiation
Category Management (Commodity Management)	Project Management
Corporate Social Responsibility (CSR) and Ethics	Quality Management
Cost & Price Management	Risk
Financial Analysis	Sales and Operations Planning
Legal & Contractual	Sourcing
Logistics and Materials Management	Supplier Relationship Management
	Supply Chain Strategy
	Systems Capabilities and Technology

The Mastery Model defines anticipated skill levels at four stages of career maturity:



Fundamental

Basic & Fundamental Knowledge



Proficient

Possesses Knowledge & Skill



Advanced

Proficient, Knowledgeable, Decision-Maker



Mastery

Strategic, Forward-Thinking, Results Focused

Evaluate Your Team's Expertise

With ISM's Mastery Model Assessment, benchmark your team's understanding of essential supply management skills against your organization's targeted standard. The assessment is designed to evaluate each designated employee in their specific role and help to identify gaps in key supply management competencies. Gauge your team's level of proficiency from fundamental to mastery and gain insights needed to build a professional development plan to positively impact your organization.

How it Works

ISM will deliver the assessment using a web-based questionnaire to generate a comprehensive picture of individual skill sets aligned to specific job roles.

Industry Sectors

The Assessment has been effectively used in various industry sectors such as:

- Defense and Aerospace
- Engineering
- Finance and Insurance
- Government Agencies
- Manufacturing
- Technology
- Transportation & Warehousing
- Utilities
- Retail

5 Steps of the Assessment



Identify
role types
& levels



Target
competency levels
by role



Deliver
assessment via
the web



Report
results for
individuals, groups
and organization



Roadmap
for organizational
learning

GET STARTED

Contact ISM today to learn how the Mastery Model Assessment can advance your supply management team.

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